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Nichino America, Inc. and Sipcam Agro Sign Cross-Licensing Agreement

Wilmington, DE (January 19, 2024) - Nichino America, Inc. and Sipcam Agro have announced their second cross-licensing agreement that will enhance the crop protection offerings mutually for each company.

Under the terms of this partnership, Nichino has granted Sipcam Agro early access entry to Fenpyroximate 5SC and 5EC Miticide/Insecticide formulations, which provide fast and highly effective control of damaging mites and other pests on many key specialty crops. This agreement provides a more diverse portfolio for Sipcam and for their customers with the addition of these two miticide/insecticide formulations.

In return for this opportunity, Sipcam Agro has expanded the distribution rights to Nichino for Cymoxanil + Propamocarb fungicide (Eject®) to include the state of Arizona. This alliance allows Nichino to market and sell Eject, a highly effective downy mildew fungicide for use on a variety of vegetable crops in Arizona. Adding a new disease management product strengthens the Nichino portfolio and provides a new offering for their produce growers in Arizona.

“We are thrilled to join forces with Nichino in this cross-licensing endeavor,” remarks Brent Marek, CEO/COO at Sipcam Agro. “This agreement not only solidifies our commitment to advancing agricultural productivity but also underscores the profound impact of strategic partnerships in driving the growth of the industry.”

Nichino is equally enthusiastic regarding the implications of this agreement. “This partnership with Sipcam Agro will increase the potential for Eject Fungicide and broaden the distribution of Fenpyroximate products in the United States, facilitating the optimization of market share for this important active ingredient,” says Dustin Simmons, President of Nichino America, Inc.

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About Nichino America, Inc.

A research and technology driven company, Nichino America, Inc. offers crop protection products to producers of food and fiber. Nichino manufactures and sells solutions for weed, insect, and disease control as well as defoliation and desiccation. These products are known for targeted performance, flexibility, and ease of application. Nichino strives to be a valuable partner in the agricultural business by offering customers innovative and efficacious products backed by extensive research.

About Sipcam Agro

Sipcam Agro USA, Inc., is headquartered in Durham, NC, and is owned by Sipcam Oxon Group, an Italian-based company founded in 1946 and recognized worldwide for formulation and manufacturing expertise in crop protection.